



The **LEGACY** Blueprint

Determine how you will build your mission-driven legacy in alignment with King Jesus!

ACTION

ASSISTING COMMUNITIES THROUGH INTERCULTURAL OUTREACH NETWORKS

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The ACTION 101 System

ACTION 101 helps you gain the confidence and structure you need to fulfill your personal mission and vision. By applying this system, you will be able to start, continually improve your processes, expand your influence and eventually transition into full-time self-employment in your lane in life.

Using your knowledge, ideas, gifts and story to change the lives of the people you're called to can be a long, frustrating process if you don't know how. But imagine flowing in your calling and getting paid to do it. Imagine seeing a clear path from where you are now to where you want to be ultimately and having a strategy to get there. Imagine feeling inspired every day because you're walking in your purpose.

The ACTION 101 System will help you do this is 10 workshops to be completed in three phases!

PHASE 1: Gain Clarity *so you can wake up every day confident and excited about your mission.*

Workshop 1: The Legacy Blueprint

Determine how you will build your legacy in alignment with The Good King.

Workshop 2: Purpose Strategy Planning

Clarify your vision so you can strategically take steps to fulfill it.

Workshop 3: Your Pathway to Prosperity

Break your SMART goals down so you have laser-like focus.

PHASE 2: Build Systems *so you can invest your time, money and energy for wealthy returns.*

Workshop 4: Personal Needs Analysis

Assess your progress effectively so you can save yourself the headaches that come from overthinking.

Workshop 5: ACTION Planning

Turn your goals into simple tasks so you can avoid wasting time and energy as you accomplish them.

Workshop 6: Maximizing your Minutes

Leverage time as a tool to efficiently accomplish your mission driven work and your personal responsibilities.

Workshop 7: Financial Game Planning

Manage your money strategically so you can win the money game now and for the rest of your life.

PHASE 3: Achieve Results *so you and the people you serve with your story, your products and/or your services can win in life.*

Workshop 8: Brand Building

Build a personal brand that wins over the hearts and minds of those you serve with your message.

Workshop 9: Product/Service Presentation

Identify exactly what to tell your target market to help them buy into your story, products and services.

Workshop 10: Promotion Strategies

The only way to make an impact and income is to share your value with those who need it. Apply these simple strategies consistently, to get sales consistently.

Why is this important?

As humans, we all seek growth and advancement. When striving to elevate in life, we're often taught to first identify our goals and dreams based on the lifestyle we want and the tangible things we desire to have. From there we're taught to find opportunities to accomplish those goals and build skills based on that opportunity. The problem with that is, when our motives are determined by the physical things we want rather than by who God says we are and His calling for our lives, our worth is limited to what we have. We were made to reign on earth as Kings and Queens do. We were made to establish dominion in our individual lanes in life. We were made to love people and use things. This workshop will help you identify your lane in life and prepare you to take ACTION in that lane to mindfully and intentionally build your legacy. Applying this workshop will help you operate in your authority as royalty and gain excitement about the results you produce for others and yourself throughout your journey.

How you will use this:

Many people who talk about building a legacy do so with no depiction of what it actually looks like. Some consider money. Others consider businesses. Many people even consider the impact they make on others hearts and minds. While none of them are wrong, they're not completely correct either. After completing this workshop, you will have a very clear depiction of how to build a vocational legacy and more importantly, the vocational legacy you will build. You won't look at this workshop every day, but you will use it every day as you strategically make decisions that contribute to the legacy you're intentionally building.

Return On Investment:

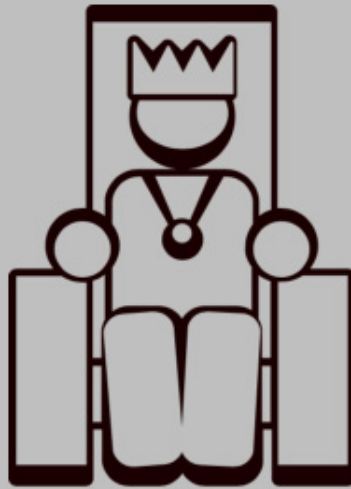
Immediately after finishing this workshop you will understand the legacy you're building so you can avoid wasting time, money and energy on ideas, relationships and opportunities that aren't in alignment with your mission.

That way you can invest in the ones that do.

Over time you will fulfill your mission and make plenty of money doing it.

Eventually you'll leave the legacy you desire in the hearts and minds of those you serve and pass down the components of your legacy to those who succeed you.

The Story of a King



Long ago, there was a Good King that made a good kingdom for a good purpose. His Kingdom was the biggest and best there ever was. It stretched farther than the east is from the west and all his people could visit him whenever they wanted. He loved his people and they showed him their appreciation by showing love to him, themselves, and all the other people in his Kingdom. He was such a great king that when each human in the Kingdom's time came, he gave every one of them a gift of his or her own domain (a mini kingdom) as an heir of his Kingdom.

He said, "Your territory can be as big, as nice, and as prosperous as your heart desires and I will help you with whatever you need, as long as you stay within the boundaries of the Good Kingdom and bring the people within it divine results of love, joy, peace, patience, goodness, kindness, gentleness, faithfulness, and self control." So the people did just that. When their time came, he asked each of them what they needed and gave every one of them exactly what they asked for as well as their own personal assistant to build their kingdom with.

There was one individual born of his Kingdom that was the best there ever was under him but once he built his kingdom inside the Good King's Kingdom he wanted more. In fact, he wanted all the Good King's power and set out to take it from Him.

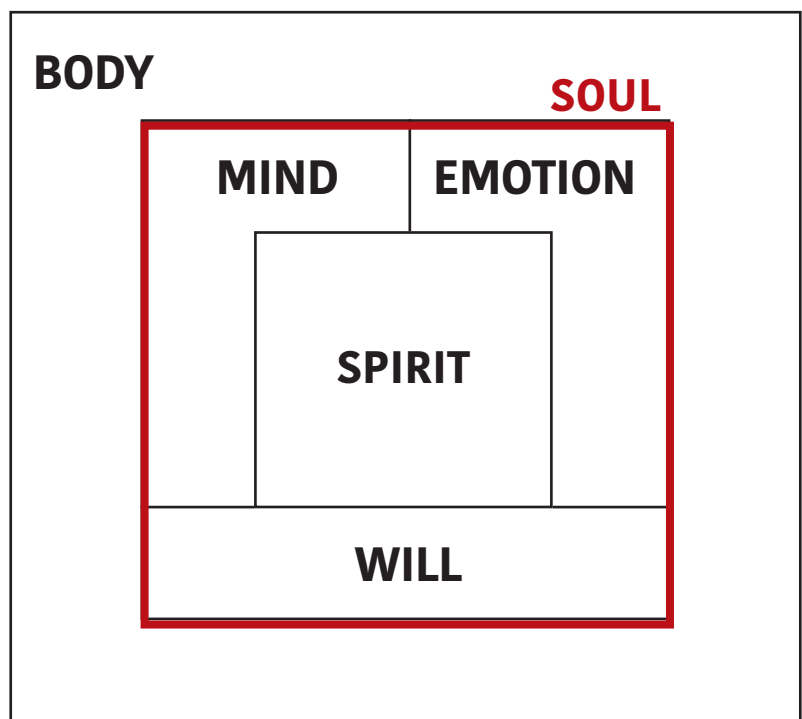
The Good King caught wind of his thoughts and immediately sent him into exile. After being forced to leave The Good Kingdom along with everyone who joined him, he established a separate kingdom of his own and immediately went back into the Good Kingdom and began attacking the souls of the humans inside of it.

Note: The word human is derived from two words. Humus and man. Humus is literally dirt, while man is a living soul with a spirit, inside of the body. A human is a living soul in a dirt body that has a spirit. The soul includes the mind, will and emotions.

The reason he began attacking souls is that he knew whatever controls the human soul, controls the human and influencing people to commit their souls to his devious kingdom would give him an opportunity to go to war against the Good King.

The humans' job at this point, was to glorify the Good King,

which means representing him well and expanding his rulership, and this corrupt king knew that if what the people saw, heard, touched, tasted and smelled could make them fearful, timid and lose self-control, he could make them think, say and do they opposite of the Good King's original command. At that point the divine results they would produce would be selfishness, fighting, anger issues, confusion, division and chaos. This would surely get them removed from the Good



10 Kingdom and they would need a place to go.

So he found every human that lacked understanding, and convinced them that the Good King didn't actually have their best interest at heart, but that the Good King was only using them to get what He wanted and not allowing them to venture outside the Kingdom because they would find their own territory and be equal to the Good King and therefore not have to submit to Him anymore.

One by one, he convinced them. Two by two, they joined him. This rogue, villain, king who had grown a pretty big kingdom of his own at this point, used people's lack of faith in The Good King to form an army to take the Good King's Kingdom.

He also allowed people to build their own domain within his kingdom, but because of his greed, he told his people, "You must pay a high tax and interest in order to live among us so do whatever you have to do to get it, just have it by the due date. Or else!" He put barbed wire around the gates so people were afraid to leave unless it was for him or for war. And he made them think their gifts were ONLY for making themselves feel good instead of for serving the Good King, others as well as themselves. His kingdom was filled with oppression, suppression and depression. People quickly tried to escape when they got there and realized how bad it was, so he again convinced them to doubt the Good King and to doubt themselves which discouraged them from leaving.

He had a bad Kingdom.

Although the Good King knew his people personally and mourned when they opposed him, it wasn't until one day the Good King looked over his territory and realized that he had to do something to atone for all the work the bad king was doing. He had two options. Close the gates forever and allow no one else in or out, or go to war. He loved his people more than anything so he decided to go to war for them.

This wasn't any old war with guns and cannons. This was a divine, spiritual war for human souls which is where people's thoughts, decisions, and feelings take place so this war was fought with energy forces and principalities. The Good King's enemy's most powerful tactics were doubt and discouragement and his most powerful tactic was love. He had to show how much he loved his people in order for them to realize that they had been tricked into doubting him and that his Kingdom was actually the best place for them to live. Being the Good King he was, he was willing to pay the ultimate price for his people, just to show how much he loved them. He said, "I am willing to give my life to show my love for every human born into this war-zone, so that they will know they are truly heirs of my Good Kingdom and can have the abundance of my power if they resist the enemy and obey my original command."

So he did just that. Instead of closing the gates to the Kingdom, He allowed his body to be hung on a tree as a sacrifice so his people will know how much he loves them and believe they belong in the Good Kingdom where they will glorify him and eventually receive their share of his glory.

Before ascending into heaven, he asked his messengers to share the Good News to everyone stuck in this war that he loves them and that the gates are open to those who believe they belong there.

I, Daz'mond Patterson, am one of his messengers and I'm here to find out who's going to choose to be apart of the Good Kingdom and who's going to choose to be apart of the bad kingdom.

Here's how you know.

Imagine yourself as a king or queen and your kingdom is all those you come into contact with everyday.

12 *Imagine that kingdom as a bad kingdom.*

How do people feel? How do they treat each other?

I'd imagine you see some hate, envy, debauchery, confusion, division, and chaos.

Now imagine that kingdom as a good kingdom.

How do people feel? How do they treat each other?

I'd imagine you see love, joy, peace, patience, goodness, kindness, gentleness, faithfulness and self control.

Why would that matter to you as king or queen?

If you said it's a representation of your leadership you're exactly right and the truth is, ultimately it's going to determine the legacy you leave.

So let me guess, you'd want to build a good kingdom wouldn't you?

Great!

Well, if you've given your life to the true Good King, Jesus Christ, you are royalty and your legacy is being built every day inside yourself and inside those you come into contact with when you think, speak and act. Your thoughts, words and actions affect other people's thoughts, decisions and feelings, their souls, which offers a good representation of Jesus or a bad one.

Our suggestion is to build your legacy as if you're building a two story house that will withstand any storm. It starts with building a rock solid foundation of character based on the teachings of Jesus.

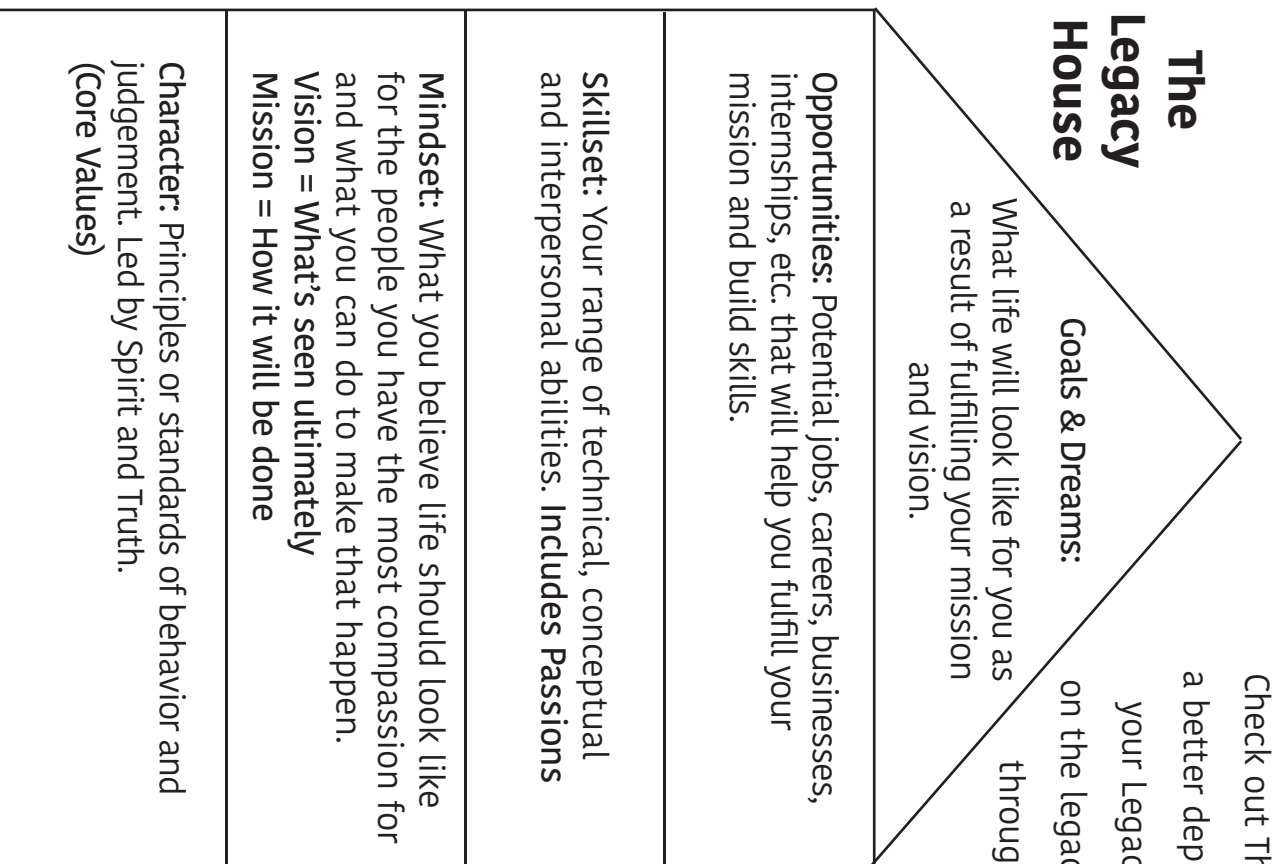
Often times, when seeking to elevate in life we are taught to identify our goals and dreams based on the lifestyle we want to live including the pleasure, power and possessions we desire. From there we're taught to find opportunities to accomplish those goals and dreams. At that point we begin building the required skills to succeed in those opportunities. This perspective influences the people, places and things we surround ourselves with and leads to our mindset being shaped by our environment rather than our calling from God. Next thing you know, our character is defined by an "Any means necessary" approach to getting what we want which leads to the mistreatment of ourselves and others.

When we do life this way, our worth is determined by what we have rather than who we are according to God's word. Instead of carrying ourselves as the royal citizens we were created to be, we reject the Good King's love, relationship and way, carrying ourselves and treating others as peasants.

Remember, as a human, you empower the things you feed energy and attention to. Any physical object on earth only has as much value as you give it. Money, power and pleasure are all tools, but when you commit your life to attaining them, they control you and therefore are treated as if they are more valuable than you which is upside down.

We warn you to be careful not to build your legacy upside down by focusing on your goals & dreams first. This causes your Legacy House to stand on its roof which is unsteady. Giving things more credit than they're actually worth is being upside down. That's what happens when you prioritize the things you want over who God says you are. **Be sure to pray and ask God for His guidance as you move forward in this workbook. The goal is to understand His calling for your life.**

Legacy Blueprint Example



Check out The Legacy House for a better depiction and complete your Legacy Blueprint based on the legacy you plan to build throughout your life.

Goals & Dreams: What life will look like for you as a result of fulfilling your mission and vision.

Opportunities: Potential jobs, careers, businesses, internships, etc. that will help you fulfill your mission and build skills.

Skillset: Your range of technical, conceptual and interpersonal abilities. **Includes Passions**

Mindset: What you believe life should look like for the people you have the most compassion for and what you can do to make that happen.
Vision = What's seen ultimately
Mission = How it will be done

Character: Principles or standards of behavior and judgement. Led by Spirit and Truth.
(Core Values)

Daz's Legacy House

Goals & Dreams: As a result of fulfilling my mission and vision, my lifestyle will include: spiritual, social and financial wealth that affords my family and me unlimited time, money and energy.

Opportunities: ACTION, real estate investing, KES Nonprofit Services and being a motivational speaker **give me a chance to use/learn those skills to fulfill my mission and vision.**

Skillset: What I'm good at and/or passionate about that will help me make that impact is speaking, teaching, negotiating and team building. **I need to work on my ability to build corporations, give presentations and counsel in order to maximize my impact.**

Mindset: I believe God's children should be able to fulfill their role for the kingdom of God. **In order for that to happen, they need to know who they are, the impact they will make and how to make that impact. My mission is to help God's children establish dominion in their God-given lane in life. I envision the kingdom of God dominating in every area of society.**

Character: **The core values I will represent include** the fruit of the Holy Spirit which are Love, Joy, Peace, Patience, Goodness, Kindness, Gentleness, Faithfulness, Self-Control

Start Here

Legacy Blueprint Worksheet

Fill in your
Legacy House

Goals & Dreams:

As a result of fulfilling my mission
and vision my lifestyle will include:

Finish
Here



Opportunities:

give me a chance to use/learn those skills to fulfill my mission and vision.

Skillset:

What I'm good at and/or passionate about that will help me make that impact is:

I need to work on my ability to _____
_____ in order to maximize my impact.

Mindset:

I believe _____ should be able to _____

In order for that to happen, they need _____

My mission is _____

I envision _____

Character:

The core values I will represent include:

Start
Here

Legacy Blueprint Summary

Remember this as you build your legacy.

Your legacy affects future generations beyond the material things you leave behind. Leaving your kids money and a lifestyle, without corresponding character, mindsets, skills and opportunities makes it difficult for them to maintain and advance the efforts you make during your lifetime. For the best results, pass down each component of your Legacy House by teaching them. That means telling them, showing them and guiding them through the process of building a legacy of their own and using your legacy as a stepping stone.

As you build, remember that establishing a firm foundation, developing your mindset, mastering skills, maximizing each opportunity and achieving goals won't prevent the storms of life from coming, but it alters the effect the storms have on your ability to fulfill your ability to respond to God's calling for your life day in and day out.

Legacy building is a battle and regardless of the legacy you're currently building, you can get better. Our suggestion for battle in this divine spiritual war, is to put on the full Armor of God including the helmet of salvation, breastplate of righteousness, the belt of truth, sandals of peace, the shield of faith and the sword of the spirit which is God's word.

Start Building TODAY!

If any of your habits are restricting your progress you must:

1. Make the tough, but possible decision to change what you know need to change.
2. Deepen your knowledge of yourself regarding the strongholds you're attached to.
3. Move in the right direction one decision at a time and apply diligence.
4. Defend your mind from old thoughts by protecting your eyes, ears and energy from the people, places and things that tempt you.

The secret to change is to focus all your energy, not on fighting the old, but on building the new. Don't give your past the power to define your future. That will help you to be a Good King/Queen as you build your legacy in the Good Kingdom.

**Take ACTION to Build Your Legacy
by dominating in your lane in life!**